



# GBA

GOLD BULLION AUSTRALIA

SYDNEY GOLD COAST BRISBANE SUNSHINE COAST MELBOURNE SINGAPORE

**Why Holding a Percentage of Gold in Your  
Portfolio can Protect You from Financial Loss**

**Peter & Cassie Hobson**

NEED TO  
KNOW



The Problem



How bad can it get



The Solution

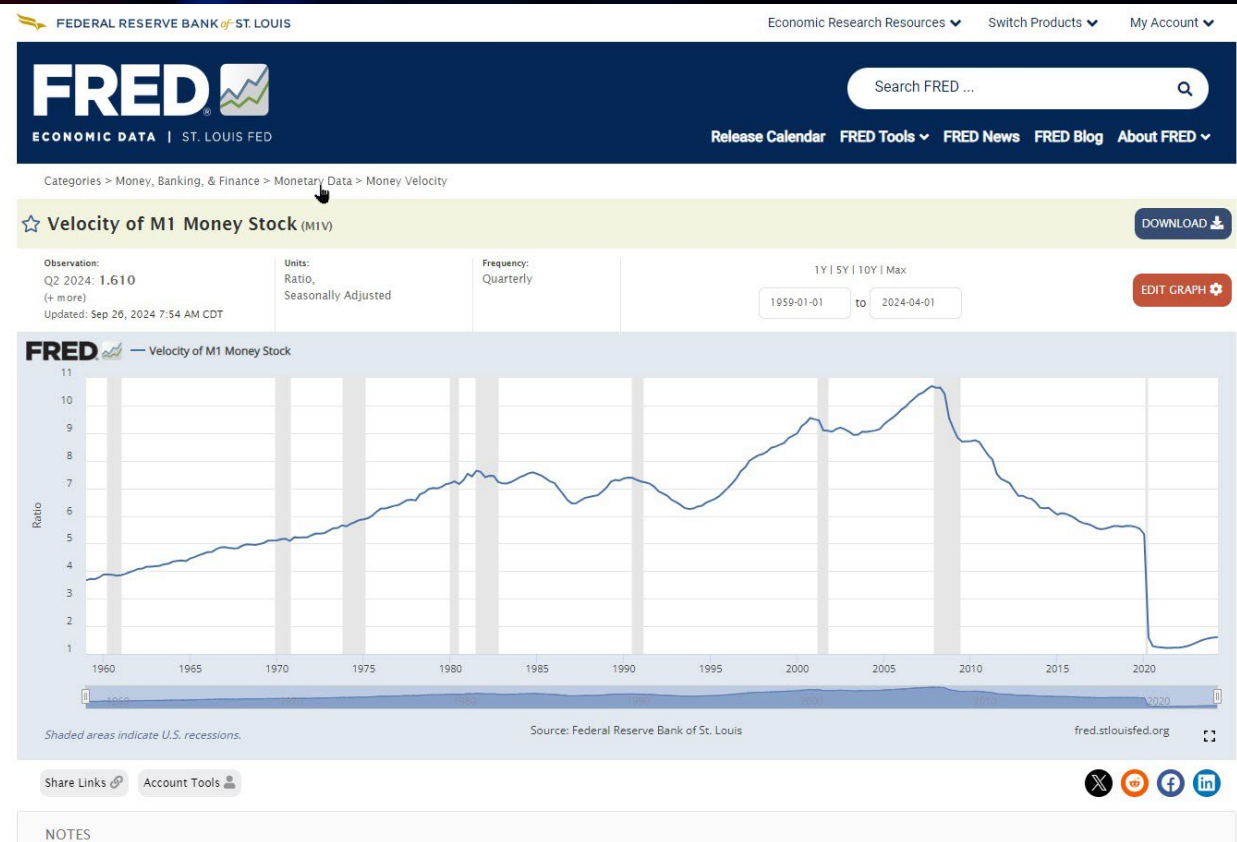
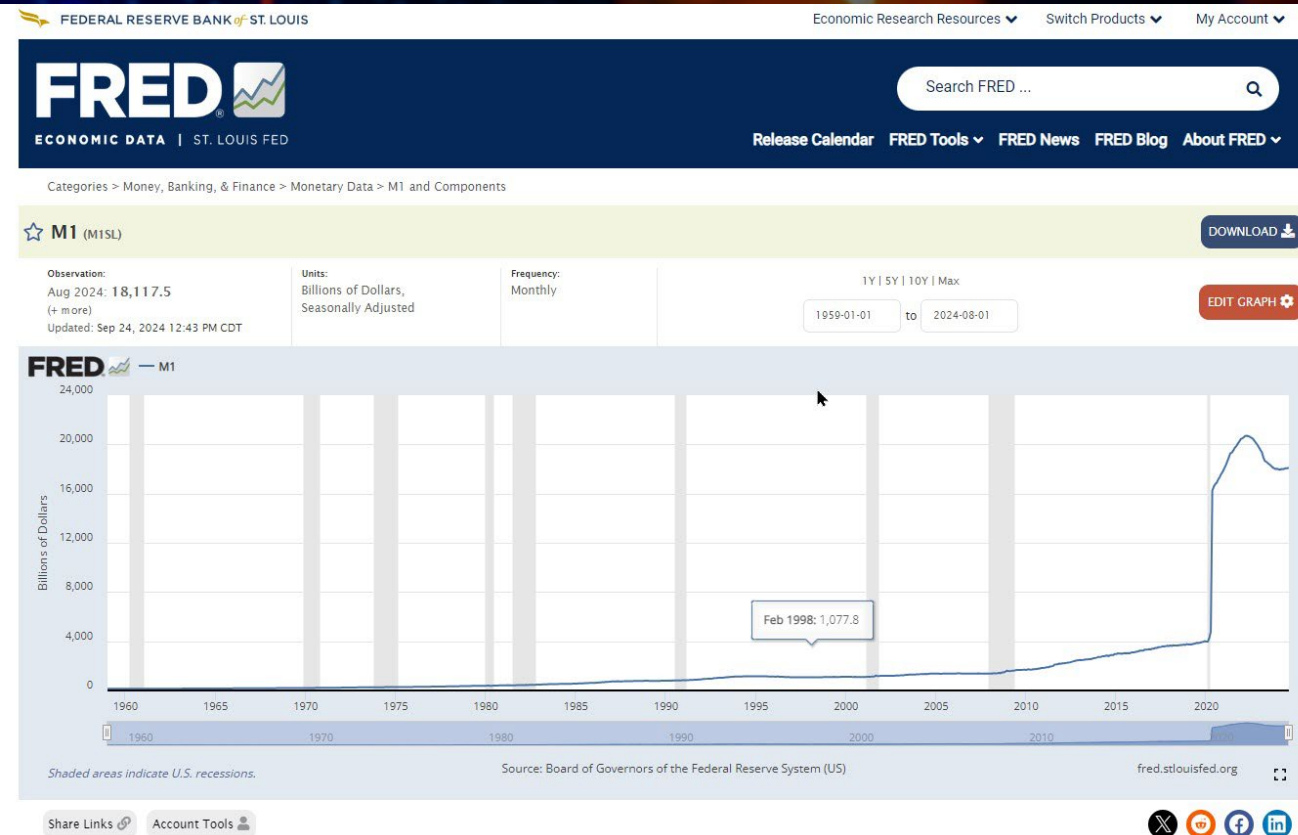
# THE PROBLEM

## **Geopolitical Tensions**

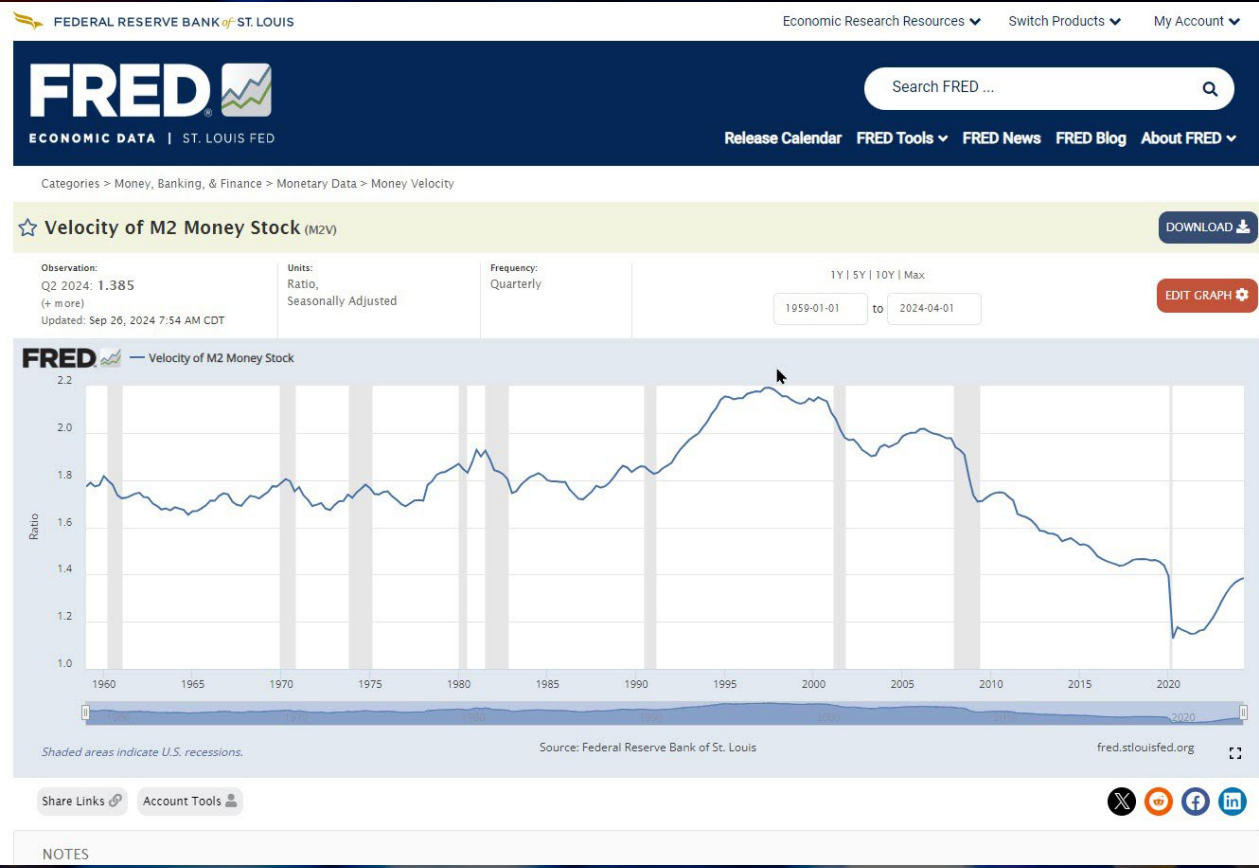
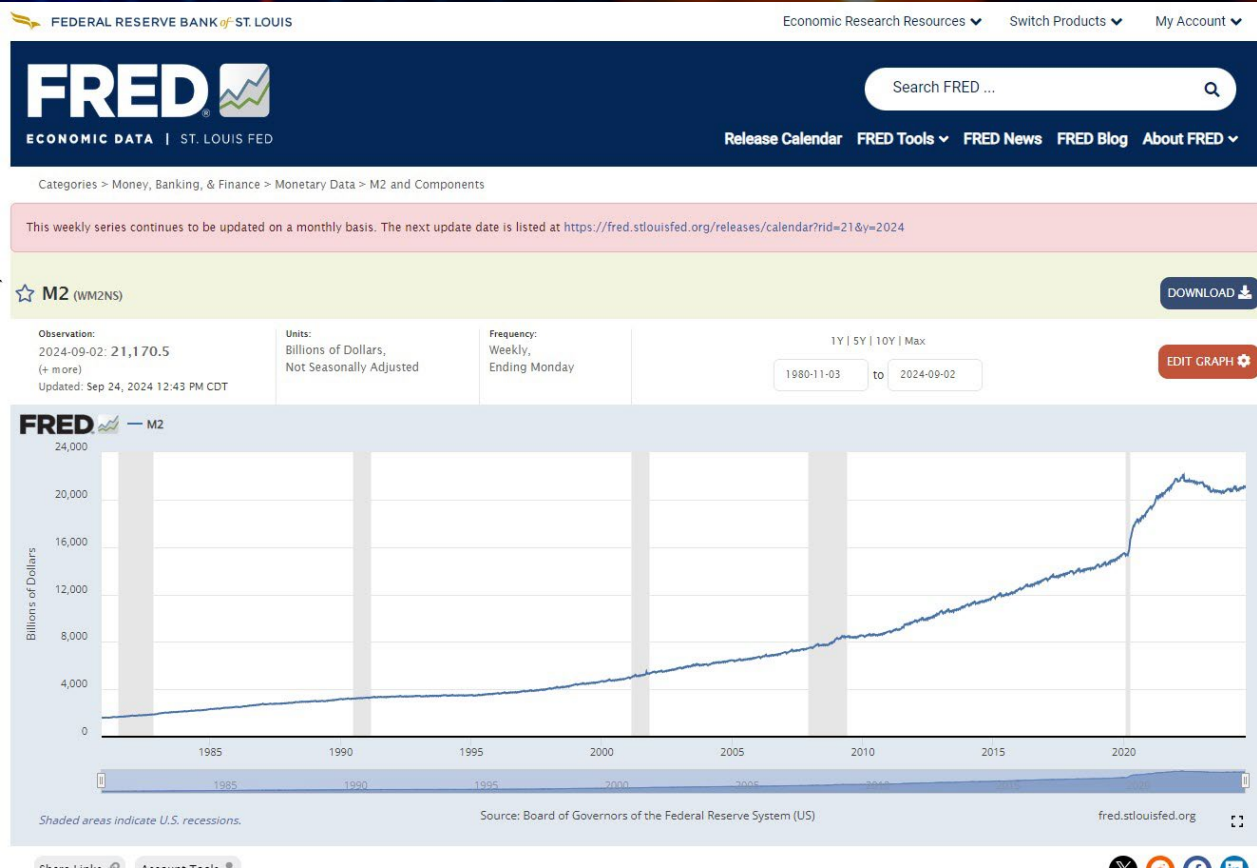
- **Ukraine - Russia War**
- **China – Taiwan Reunification**
- **BRICS 22-24 Oct Meeting in Russia (Gold Settlement, The Unit)**
- **Middle East Conflicts: Ongoing tensions affecting oil prices and global energy markets.**
- **US-China Trade Disputes: Ongoing tariffs and trade restrictions can lead to economic uncertainty.**
- **Brexit Fallout: The ongoing impact on European markets and trade relations.**



# THE PROBLEM



# THE PROBLEM



# THE PROBLEM



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Categories > National Accounts > Federal Government Debt

## ★ Federal Debt: Total Public Debt (GFDEBTN)

DOWNLOAD

Observation:

Q2 2024: 34,831,634  
(+ more)

Updated: Sep 5, 2024 4:33 PM CDT

Units:

Millions of Dollars,  
Not Seasonally Adjusted

Frequency:

Quarterly,  
End of Period

1Y | 5Y | 10Y | Max

1966-01-01

to

2024-04-01

EDIT GRAPH



Federal Debt: Total Public Debt



Shaded areas indicate U.S. recessions.

Source: U.S. Department of the Treasury. Fiscal Service

fred.stlouisfed.org

Share Links

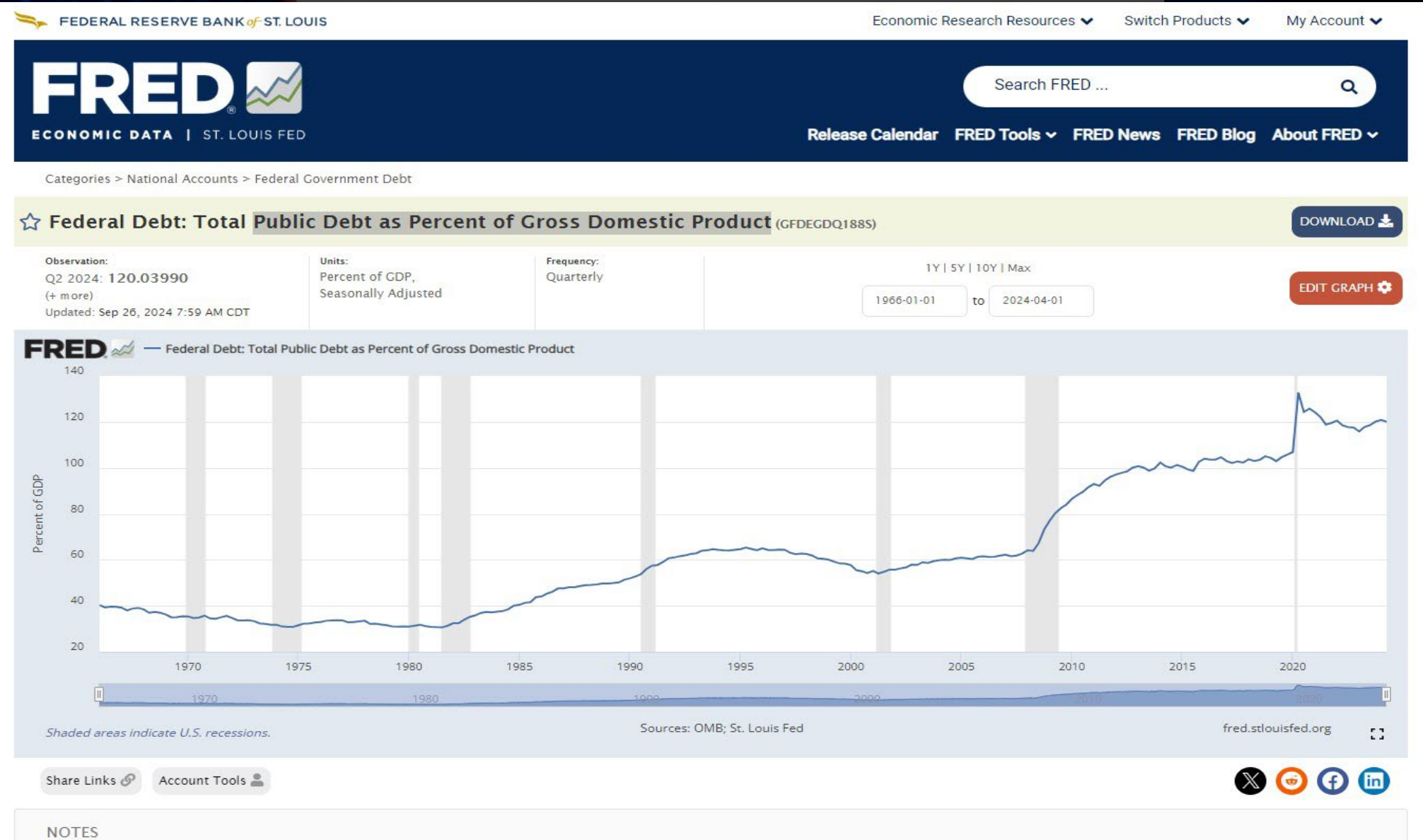
Account Tools



NOTES



# THE PROBLEM



# THE PROBLEM

## Global Debt BY SECTOR Q1 2024

MATURE  
MARKETS **\$209.7T**

GLOBAL  
TOTAL **\$315.1T**

Households

**\$39.9T**

Share of Mature  
Markets' Debt

**19%**

Government

**\$63.0T**

Total global debt  
increased by 2.6%  
YoY, with the  
world's government  
sector having the  
largest annual  
increase of 5.8%.

**30%**

Non-financial  
Corporates

**\$50.2T**

**24%**

Financial Sector

**\$56.5T**

**27%**



# THE PROBLEM

IGWT  
Report

## Buffett Indicator (Wilshire 5000 as % of US GDP), Q1/1971–Q2/2024



Source: Reuters Eikon, Incrementum AG

# THE PROBLEM

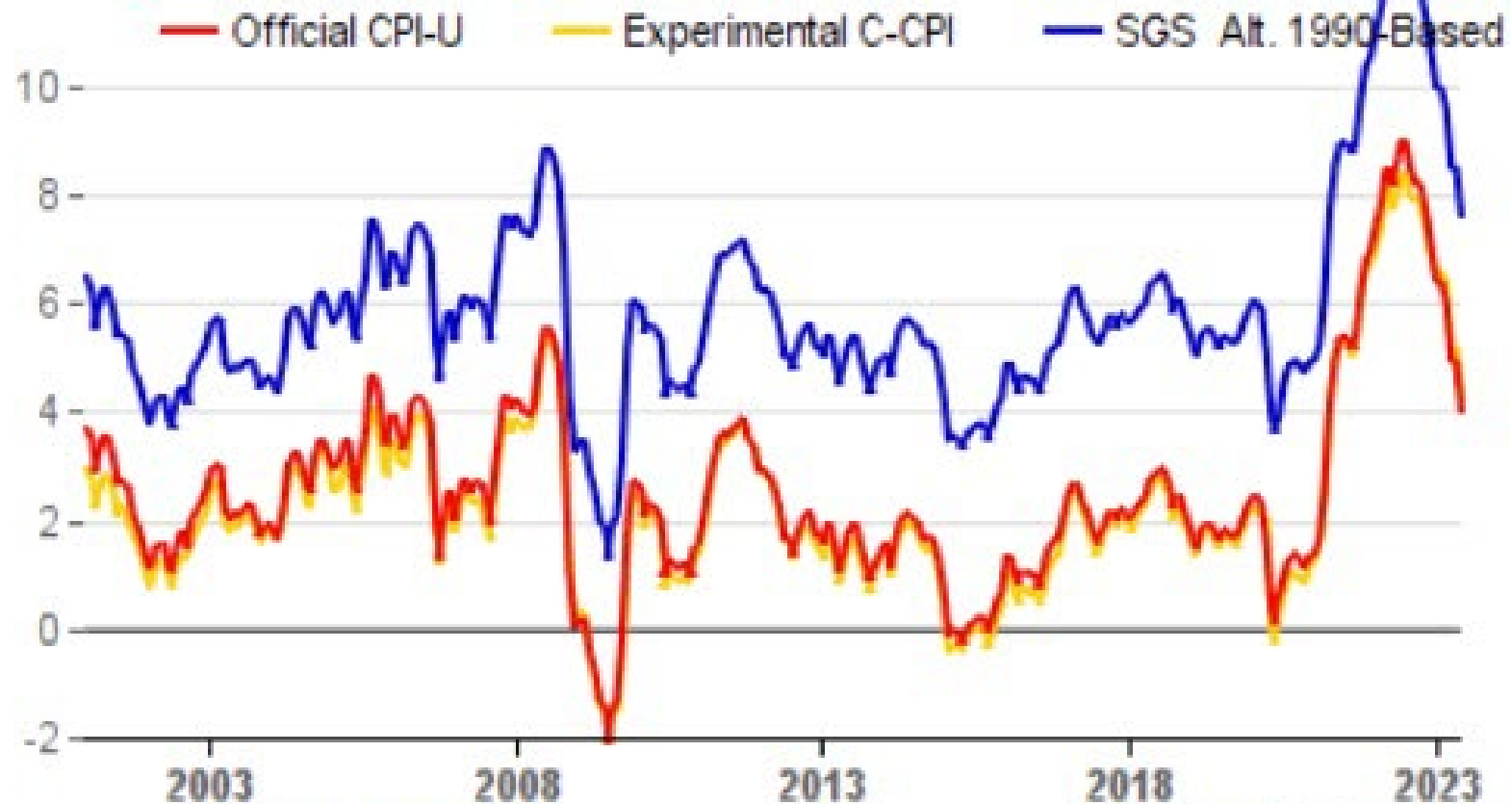




# THE PROBLEM

## ***Consumer Inflation - Official vs ShadowStats (1990-Based) Alternate***

CPI-U Year to Year Change. Not Seasonally Adjusted. to May 2023 (BLS, SGS)



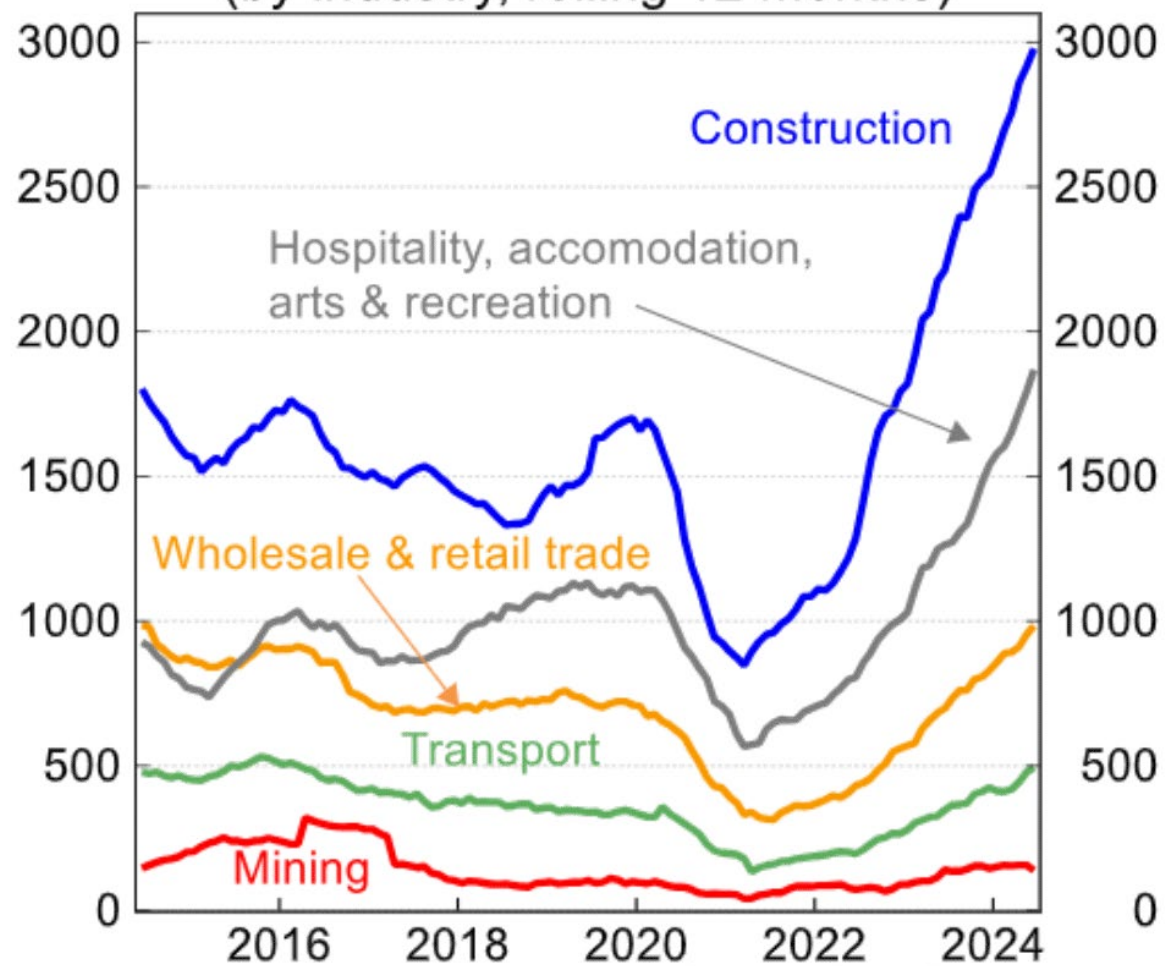
Published: June 14, 2023

ShadowStats.com

# HOW BAD CAN IT GET?

## COMPANY INSOLVENCY

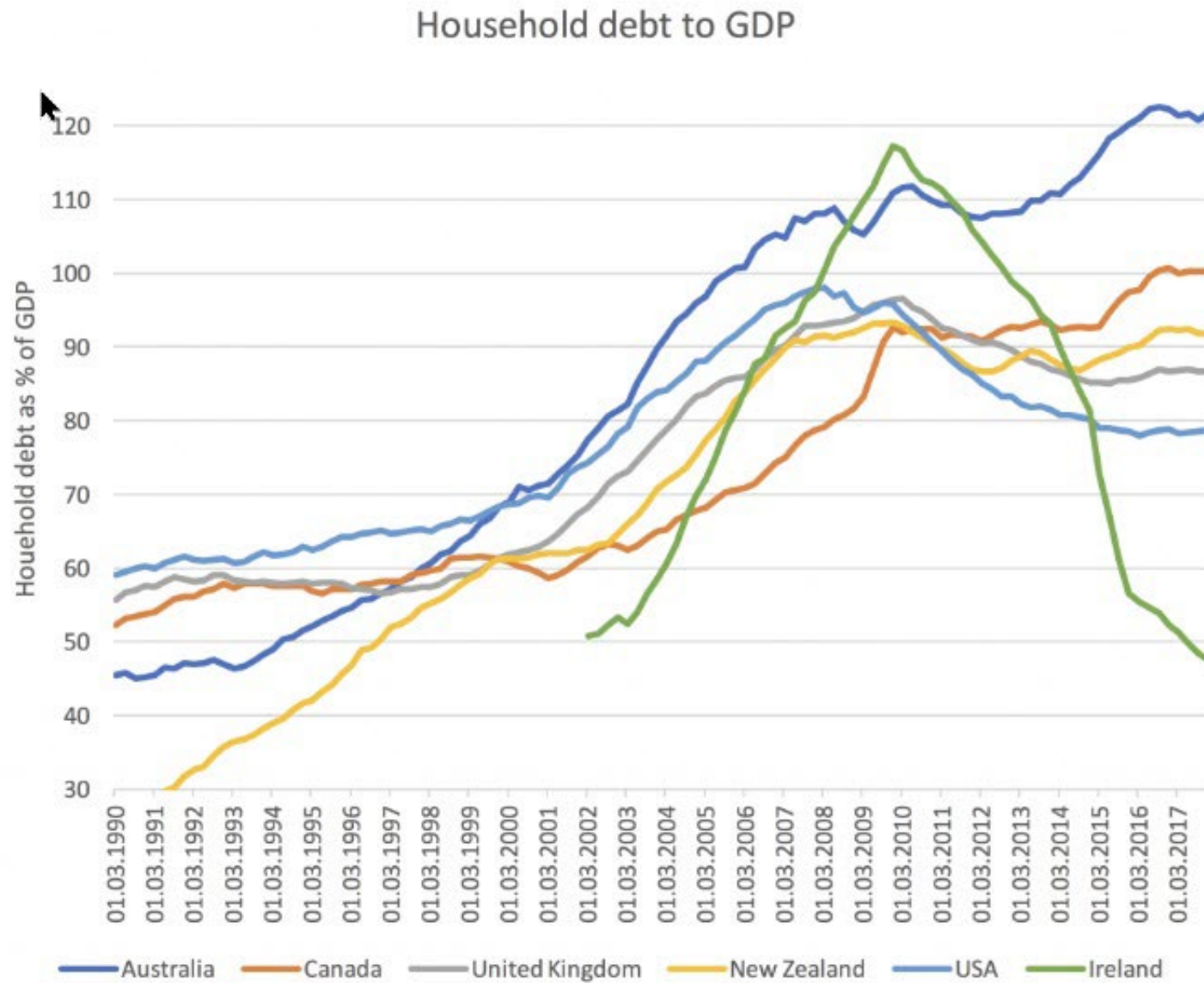
(by industry, rolling 12 months)



Source: ASIC, CBA, Macrobond



# HOW BAD CAN IT GET?

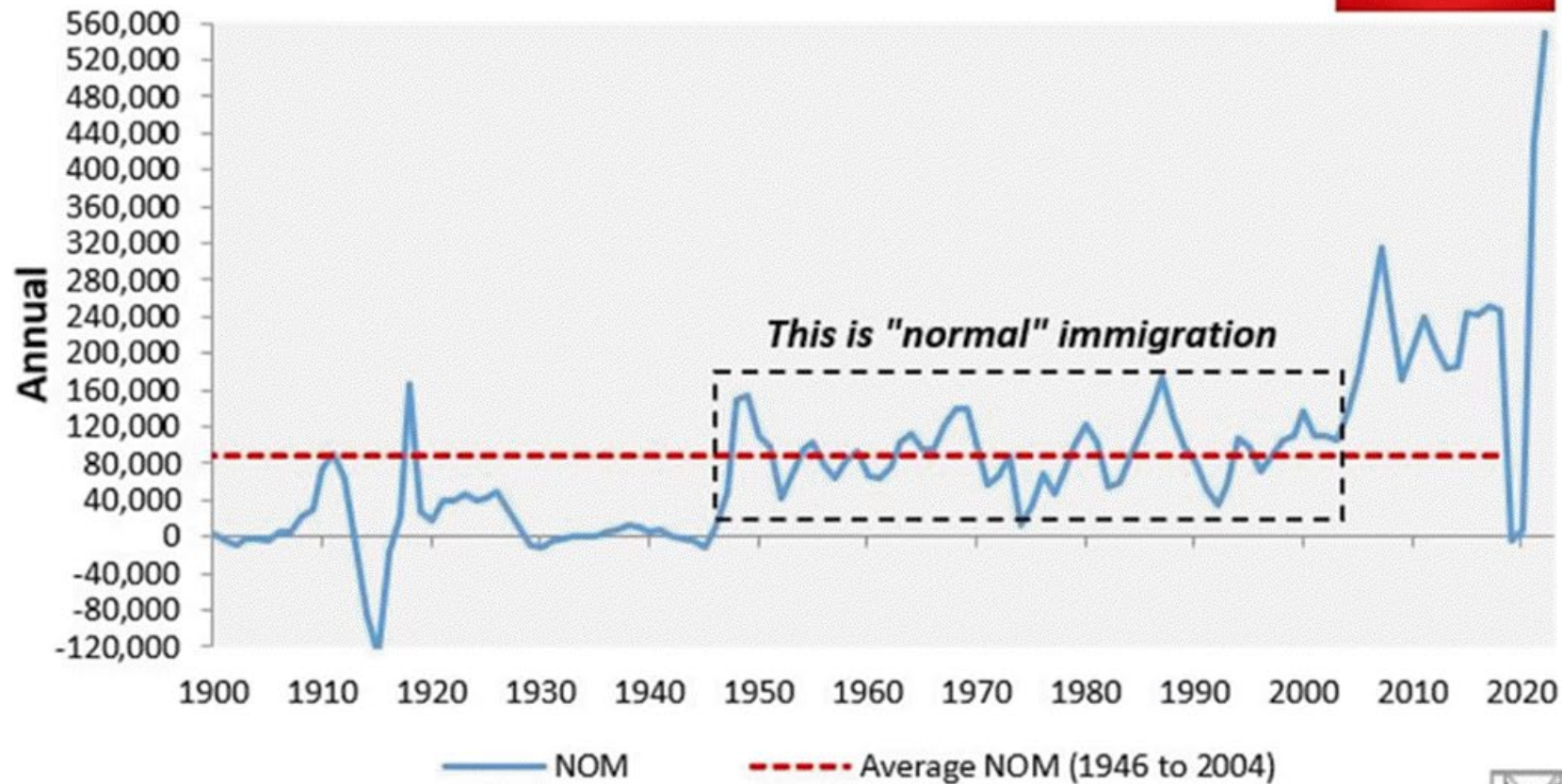


# HOW BAD CAN IT GET?

## Australian Net Overseas Migration

Sources: Australian Bureau of Statistics; 2023 Federal Budget; 2023 IGR

MACRO  
BUSINESS



[www.macrobusiness.com.au](http://www.macrobusiness.com.au)

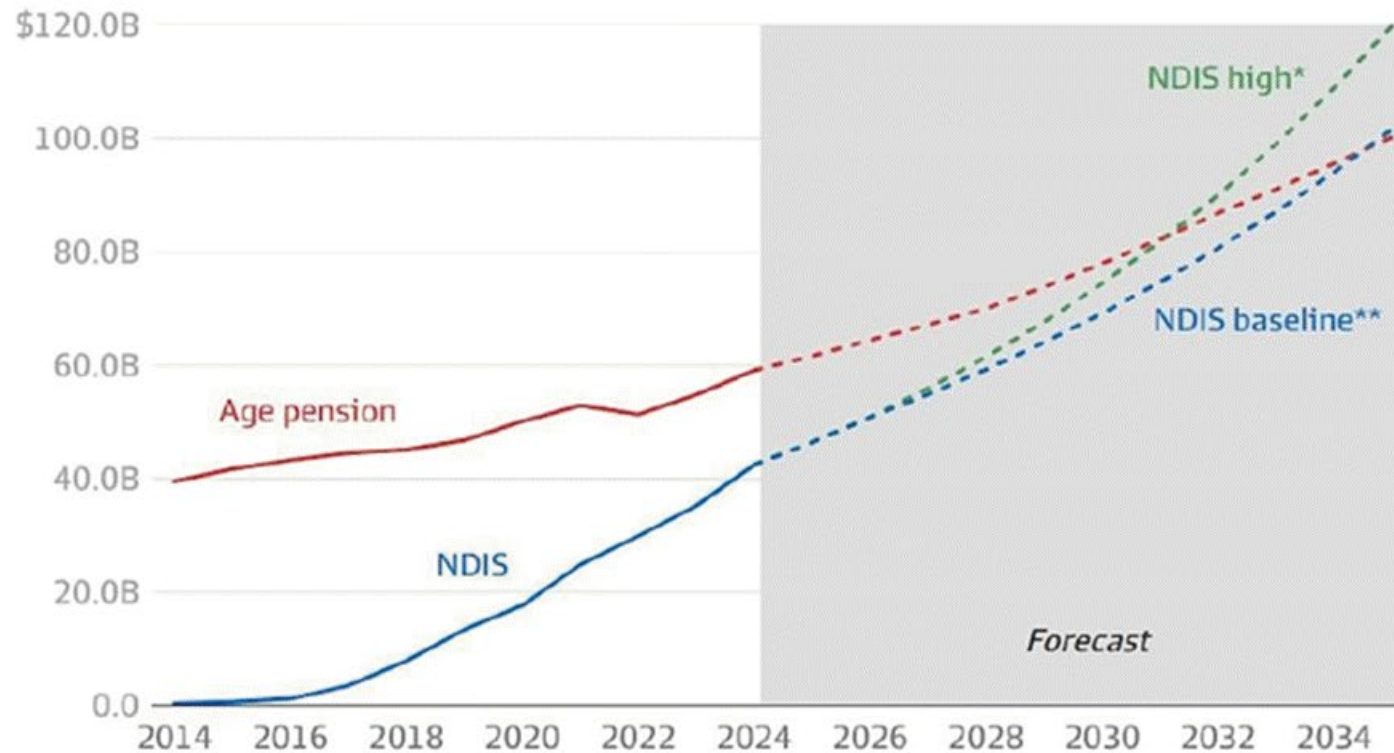




# HOW BAD CAN IT GET?

## Annual running cost of the NDIS and age pension

Actual and projected



\*High scenario assumes the program grows at 10 per cent per year from 2026 \*\*Baseline scenario assumes program evolves in line with national cabinet's financial sustainability framework and growth moderates to 8 per cent by 2026.

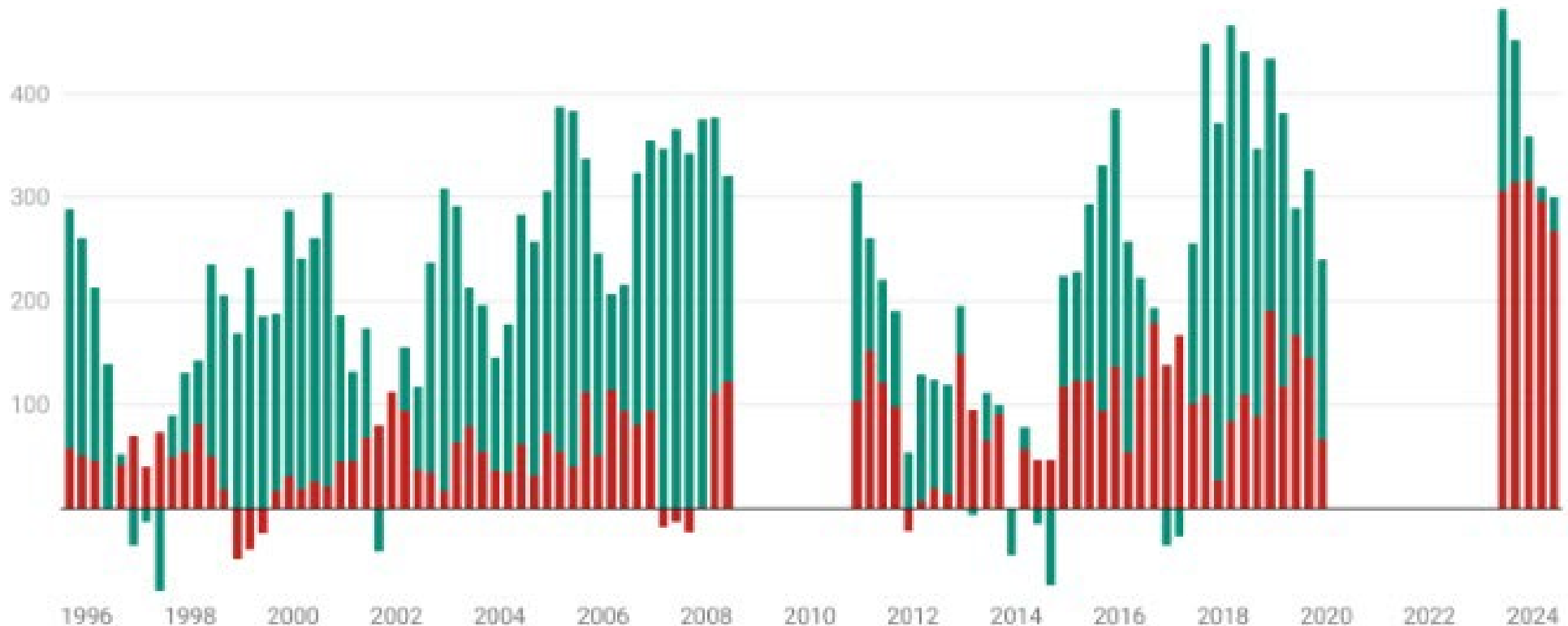
Chart: Michael Read, AFR • Source: Parliamentary Budget Office

# HOW BAD CAN IT GET?

## Australia Annual Job Creation - Non-Market Vs Market Based Jobs In Thousands

Non-market is defined by the ABS as: Public admin, education and training, and healthcare and social assistance.

■ Non-Market ■ Market





# HOW BAD CAN IT GET?

<b>Table ES-1</b> <b><i>Demographia International Housing Affordability Survey</i></b> <b>Housing Affordability Ratings</b>	
Housing Affordability Rating	Median Multiple
Affordable	3.0 & Under
Moderately Unaffordable	3.1 to 4.0
Seriously Unaffordable	4.1 to 5.0
Severely Unaffordable	5.1 & Over
Median multiple: Median house price divided by median household income	

# HOW BAD CAN IT GET?

Table 3, contd.

## HOUSING MARKETS RANKED BY AFFORDABILITY: MOST AFFORDABLE TO LEAST AFFORDABLE Median Multiple (Median House Price/Median Household Income): 2023: Third Quarter

Rank	Nation	Metropolitan Market	Median Multiple	Rank	Nation	Metropolitan Market	Median Multiple
35	U.S.	Dallas-Fort Worth, TX	4.5	83	N.Z.	Auckland	8.2
35	U.S.	San Antonio, TX	4.5	84	Canada	Toronto, ON	9.3
38	Canada	Calgary, AB	4.6	85	U.S.	San Diego, CA	9.5
39	U.K.	Derby & Derbyshire	4.7	86	Australia	Adelaide, SA	9.7
39	U.K.	Leeds	4.7	86	U.S.	San Francisco, CA	9.7
39	U.S.	Richmond, VA	4.7	88	Australia	Melbourne, VIC	9.8
42	Ireland	Dublin	4.8	89	U.S.	Honolulu, HI	10.5
42	U.K.	Hull & Humber	4.8	90	U.S.	Los Angeles, CA	10.9
42	U.S.	Jacksonville, FL	4.8	91	U.S.	San Jose, CA	11.9
45	U.S.	Austin, TX	4.9	92	Canada	Vancouver, BC	12.3
45	U.S.	Nashville, TN	4.9	93	Australia	Sydney, NSW	13.8
45	U.S.	Raleigh, NC	4.9	94	China	Hong Kong	16.7



# HOW BAD CAN IT GET?

## Fertility rate: children per woman

The fertility rate, expressed as the number of children per woman, is based on age-specific fertility rates in one particular year.

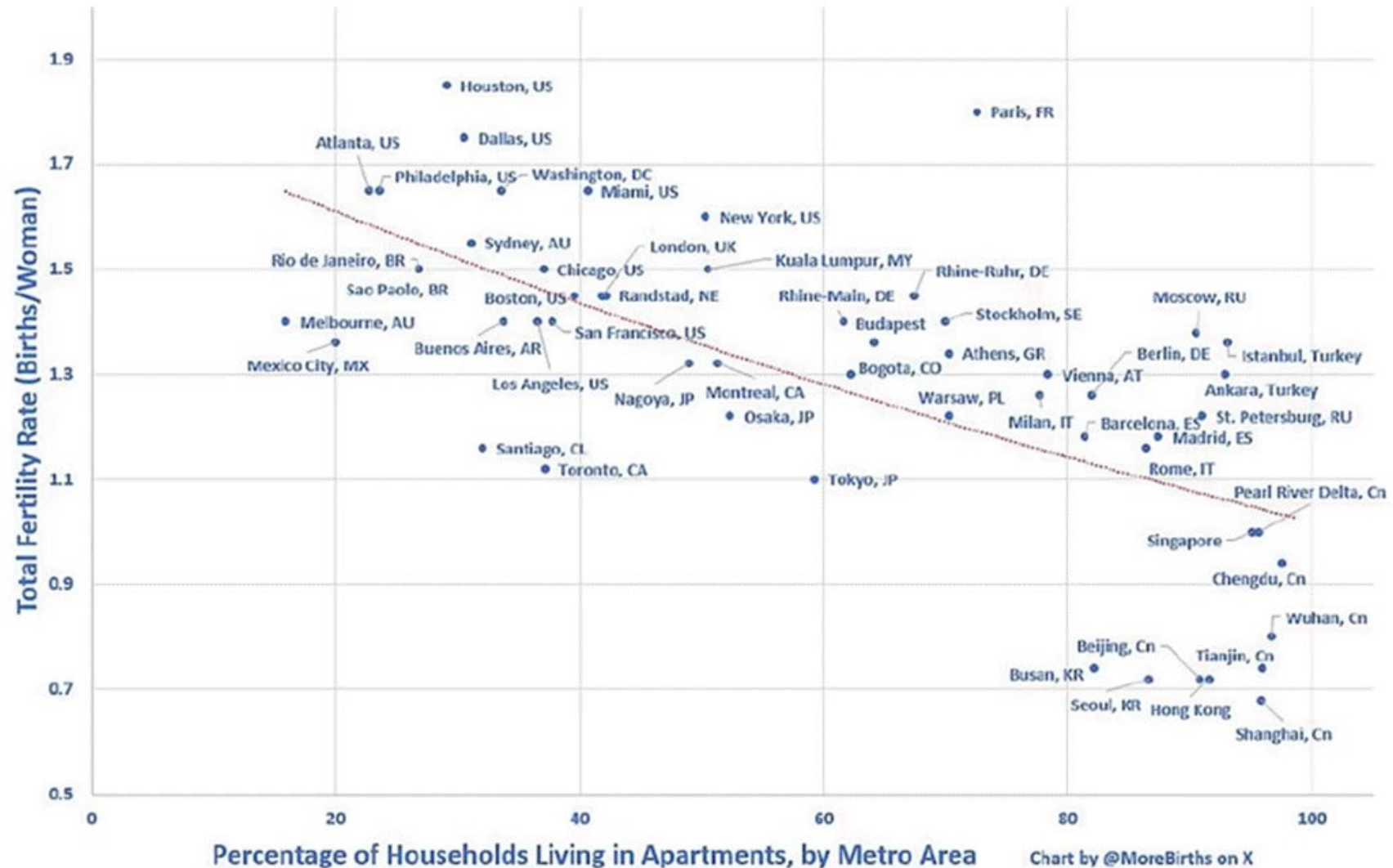
Our World  
in Data

Table Map Chart



# HOW BAD CAN IT GET?

*Fertility is Inversely Related to the Proportion Living in Apartments*





# HOW BAD CAN IT GET?

Q1 2024

## CRANE ACTIVITY

### BY CITY

OPENING / CLOSING COUNT COMPARISON

	OPENING COUNT Q3 2023		MOVEMENT		NET	CLOSING COUNT Q1 2024	
		%	▲	▼			%
ADELAIDE	17	1.9%	8	-8	0	17	2.0%
BRISBANE	85	9.6%	21	-28	-7	78	9.0%
CANBERRA	21	2.4%	16	-11	5	26	3.0%
CENTRAL COAST	15	1.7%	1	-4	-3	12	1.4%
DARWIN	3	0.3%	0	-3	-3	0	0.0%
GOLD COAST	61	6.9%	22	-22	0	61	7.0%
HOBART	1	0.1%	2	-1	1	2	0.2%
MELBOURNE	178	20.2%	107	-91	16	194	22.3%
NEWCASTLE	15	1.7%	5	-4	1	16	1.8%
PERTH	50	5.7%	17	-22	-5	45	5.2%
SUNSHINE COAST	22	2.5%	2	-8	-6	16	1.8%
SYDNEY	401	45.5%	161	-172	-11	390	44.9%
WOLLONGONG	13	1.5%	5	-6	-1	12	1.4%
TOTAL	882	100.0%	367	-380	-13	869	100.0%

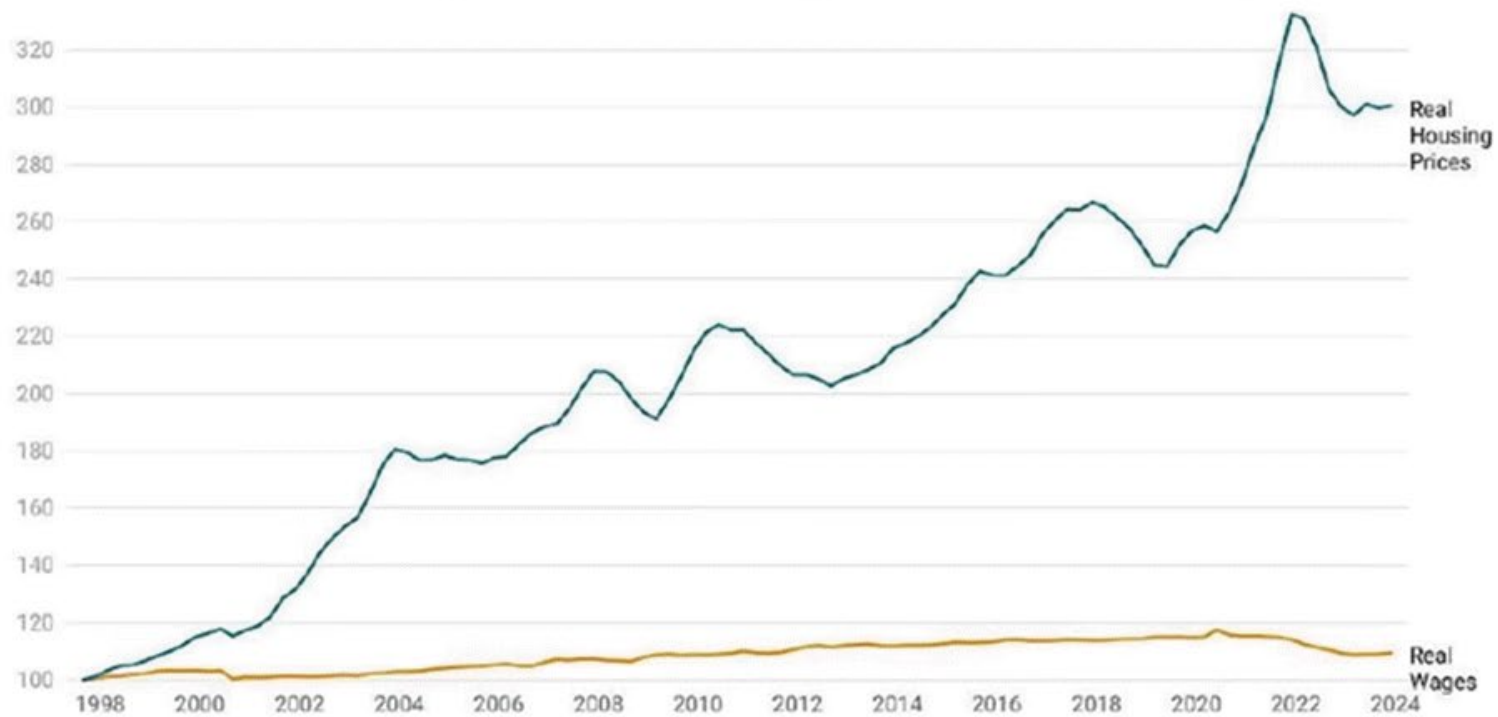
### BY SECTOR

OPENING / CLOSING COUNT COMPARISON

	OPENING COUNT Q3 2023		MOVEMENT		NET	CLOSING COUNT Q1 2024	
		%	▲	▼			%
AGED CARE	14	1.6%	2	-7	-5	9	1.0%
CIVIC	26	2.9%	10	-13	-3	23	2.6%
CIVIL	53	6.0%	27	-26	1	54	6.2%
COMMERCIAL	63	7.1%	34	-34	0	63	7.2%
DATA CENTRES	13	1.5%	19	-10	9	22	2.5%
EDUCATION	26	2.9%	12	-17	-5	21	2.4%
HEALTH	33	3.7%	16	-16	0	33	3.8%
HOTEL	9	1.0%	5	-7	-2	7	0.8%
MIXED USE	81	9.2%	29	-23	6	87	10.0%
RECREATION	4	0.5%	0	-1	-1	3	0.3%
RESIDENTIAL	553	62.7%	210	-223	-13	540	62.1%
RETAIL	7	0.8%	3	-3	0	7	0.8%
TOTAL	882	100.0%	367	-380	-13	869	100.0%

# HOW BAD CAN IT GET?

**Australia - Real Housing Prices Vs Real Wages - Balanced To 100 Q3 1997**



Source: ABS, Dallas Fed • Created with Datawrapper



# HOW BAD CAN IT GET?

## Household savings rates relative to pre-pandemic average

Percentage point difference, by economy

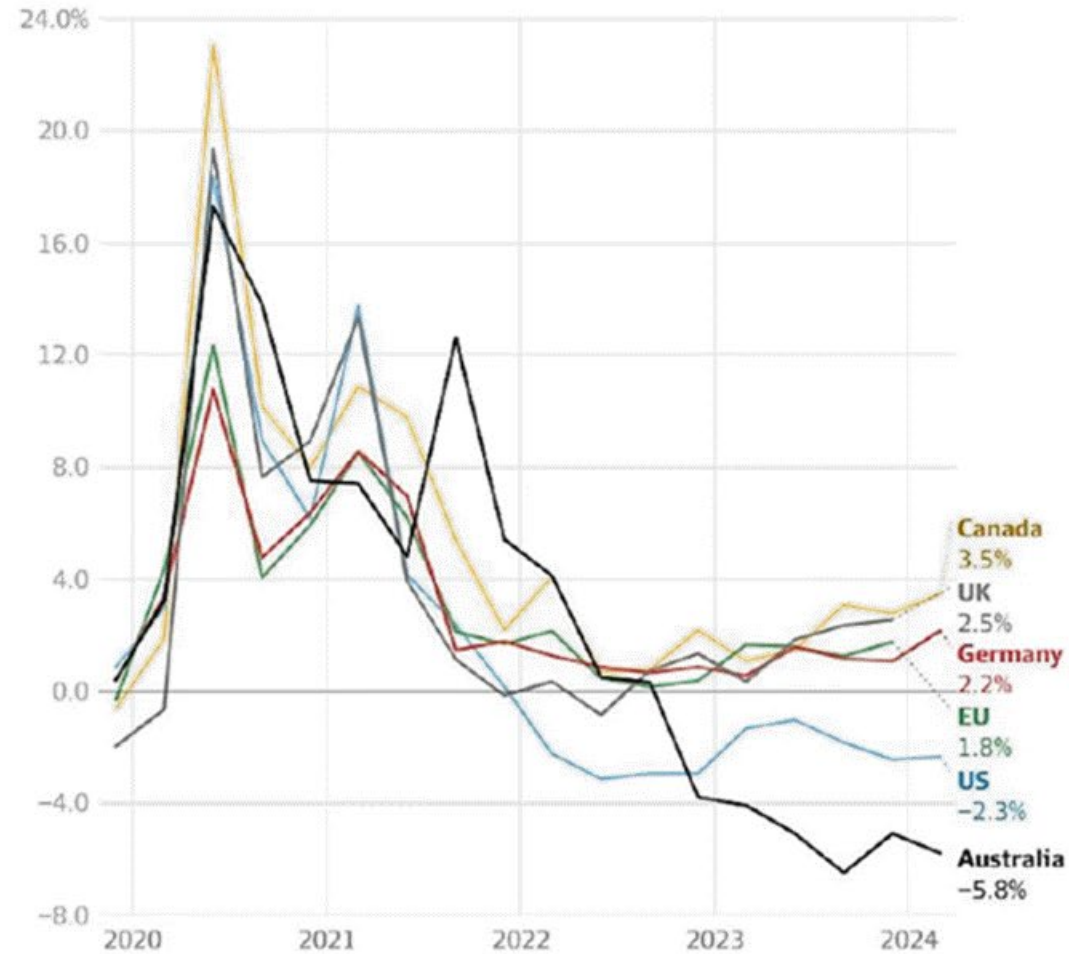


Chart: Michael Read, AFR • Source: RBC Capital Markets



# HOW BAD CAN IT GET?

**July 2024**

**DFA**

State	Households	Mortgage Stress	Rental Stress	Stressed Investors	Financial Stress	% Mortgage Stress	% Rental Stress	% Investors Stressed	% Financial Stress
ACT	178,186	30,318	45,229	11,358	86,905	40.07%	80.70%	19.01%	48.77%
NSW	3,064,760	527,444	862,016	177,270	1,566,499	49.79%	82.98%	18.93%	51.11%
NT	63,440	10,184	10,514	1,663	22,287	45.05%	34.57%	10.48%	35.13%
QLD	1,969,831	316,582	500,040	91,934	908,556	43.78%	74.28%	15.05%	46.12%
SA	721,347	145,042	137,703	28,149	310,894	52.73%	66.34%	14.22%	43.10%
TAS	227,885	44,094	48,493	19,855	112,442	55.09%	77.12%	25.66%	49.34%
VIC	2,518,413	513,456	573,043	108,103	1,194,602	53.17%	77.09%	14.85%	47.43%
WA	1,017,247	220,400	210,034	42,324	472,758	50.85%	72.66%	13.81%	46.47%
Grand Total	9,761,109	1,807,520	2,387,072	480,656	4,674,943	49.73%	76.97%	16.39%	47.89%





## HOW BAD CAN IT GET?

- Bank Bail-In Law – Bank Closures (6 – 12K)
- Perth Mint Nationalised
- Gold and Silver Miners Nationalised
- Personal Confiscation (unlikely)
- Social Unrest
- Mass Unemployed
- Monetary Reset
- Wealth Transfer (CBDC)



**It does not have to be this way....**



## Gold, in USD, 01/1970–10/2024



Source: Reuters Eikon, Incrementum AG



## Gold Performance in Major Currencies, 2000–2024 YTD

Year	USD	EUR	GBP	AUD	CAD	CNY	JPY	CHF	INR	Average
2000	-5.3%	1.2%	2.0%	11.3%	-1.9%	-5.4%	5.8%	-4.2%	1.4%	0.6%
2001	2.4%	8.3%	5.3%	11.4%	8.8%	2.4%	18.0%	5.5%	5.8%	7.6%
2002	24.4%	5.6%	12.2%	13.3%	22.9%	24.4%	12.2%	3.5%	23.7%	15.8%
2003	19.6%	-0.2%	8.0%	-10.7%	-1.3%	19.6%	8.1%	7.4%	13.9%	7.2%
2004	5.6%	-1.9%	-1.7%	1.5%	-2.0%	5.6%	0.8%	-3.1%	0.1%	0.5%
2005	18.1%	35.1%	31.6%	25.9%	14.1%	15.1%	35.9%	36.3%	22.8%	26.1%
2006	23.0%	10.4%	8.1%	14.3%	23.3%	19.0%	24.2%	14.1%	20.7%	17.5%
2007	30.9%	18.5%	29.2%	18.0%	12.0%	22.5%	22.5%	21.8%	16.9%	21.4%
2008	5.4%	10.0%	43.1%	30.5%	28.7%	-1.5%	-14.2%	-0.8%	30.0%	14.6%
2009	24.8%	21.8%	12.9%	-1.6%	7.9%	24.8%	27.9%	21.1%	19.2%	17.6%
2010	29.5%	38.6%	34.2%	13.6%	22.8%	25.1%	13.2%	16.8%	24.8%	24.3%
2011	10.2%	13.9%	10.6%	10.3%	12.7%	5.2%	4.5%	10.7%	30.7%	12.1%
2012	7.1%	5.0%	2.5%	5.3%	4.2%	6.0%	20.7%	4.5%	11.1%	7.4%
2013	-28.0%	-30.9%	-29.4%	-16.1%	-23.0%	-30.1%	-12.6%	-29.8%	-19.1%	-24.3%
2014	-1.8%	11.6%	4.4%	7.3%	7.5%	0.7%	11.6%	9.4%	0.2%	5.6%
2015	-10.4%	-0.1%	-5.3%	0.6%	6.8%	-6.2%	-9.9%	-9.7%	-5.9%	-4.5%
2016	8.5%	12.1%	29.6%	9.6%	5.3%	16.1%	5.4%	10.3%	11.4%	12.0%
2017	13.1%	-0.9%	3.3%	4.6%	5.9%	6.0%	9.0%	8.3%	6.3%	6.2%
2018	-1.5%	3.0%	4.3%	8.9%	6.8%	4.1%	-4.2%	-0.8%	7.3%	3.1%
2019	18.3%	21.0%	13.7%	18.8%	12.6%	19.7%	17.2%	16.6%	21.3%	17.7%
2020	25.0%	14.8%	21.3%	14.1%	22.6%	17.2%	18.8%	14.3%	28.0%	19.6%
2021	-3.6%	3.6%	-2.6%	2.2%	-4.3%	-6.1%	7.5%	-0.6%	-1.7%	-0.6%
2022	-0.2%	6.0%	11.6%	6.3%	7.0%	8.3%	13.7%	1.1%	10.8%	7.2%
2023	13.1%	9.7%	7.4%	13.1%	10.5%	16.3%	21.6%	2.9%	13.7%	12.0%
2024 YTD	33.0%	34.9%	31.3%	37.7%	39.9%	33.4%	43.4%	36.5%	34.4%	36.1%
CAGR	9.5%	9.2%	10.5%	9.5%	9.3%	8.8%	11.3%	6.8%	12.5%	9.7%

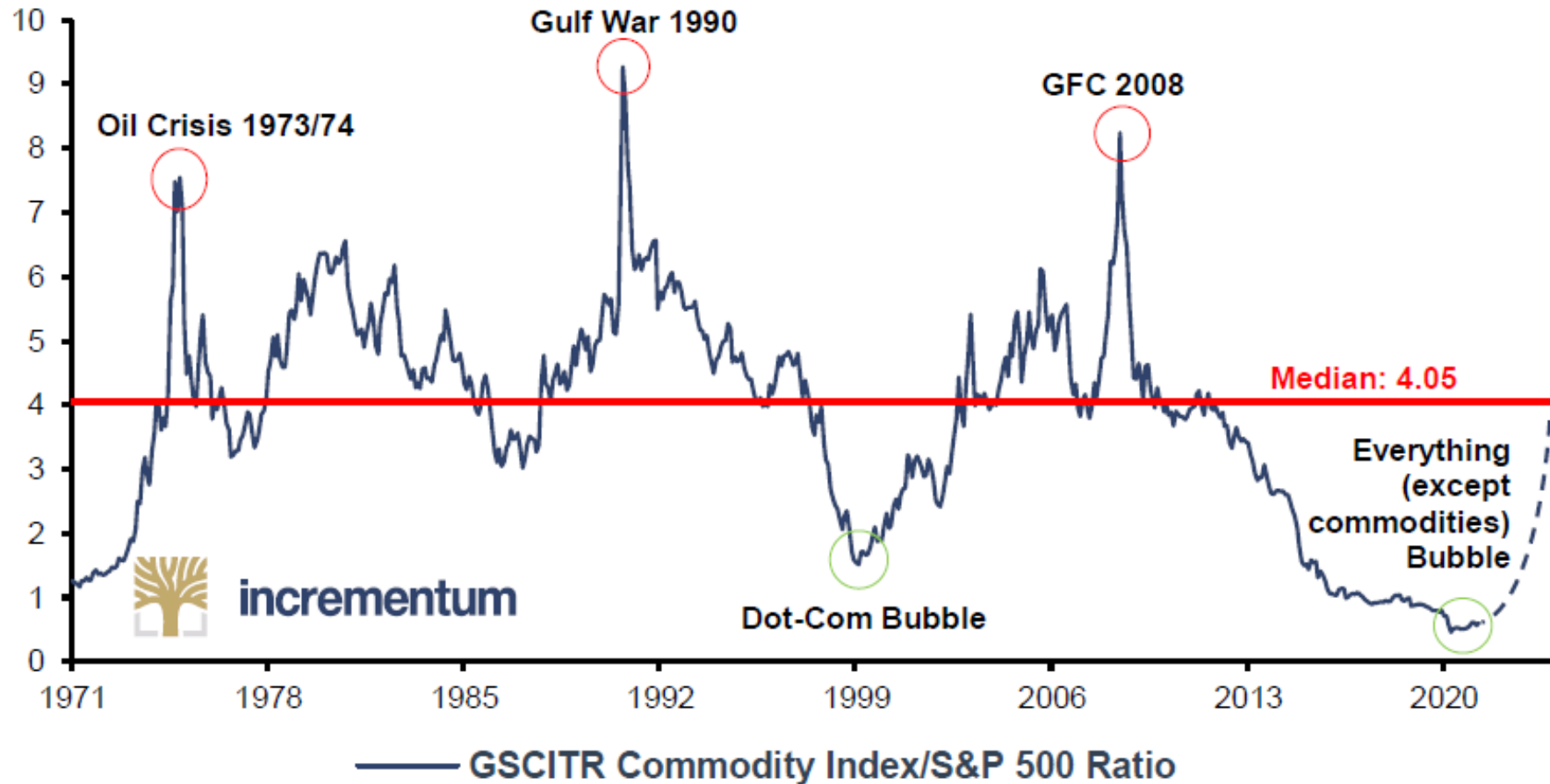
Source: Reuters Eikon (as of 10/31/2024), Incrementum AG





HAVE A MIN. 10% OF YOUR  
NETT WORTH IN GOLD

### GSCITR Commodity Index/S&P 500 Ratio, 01/1971-04/2021

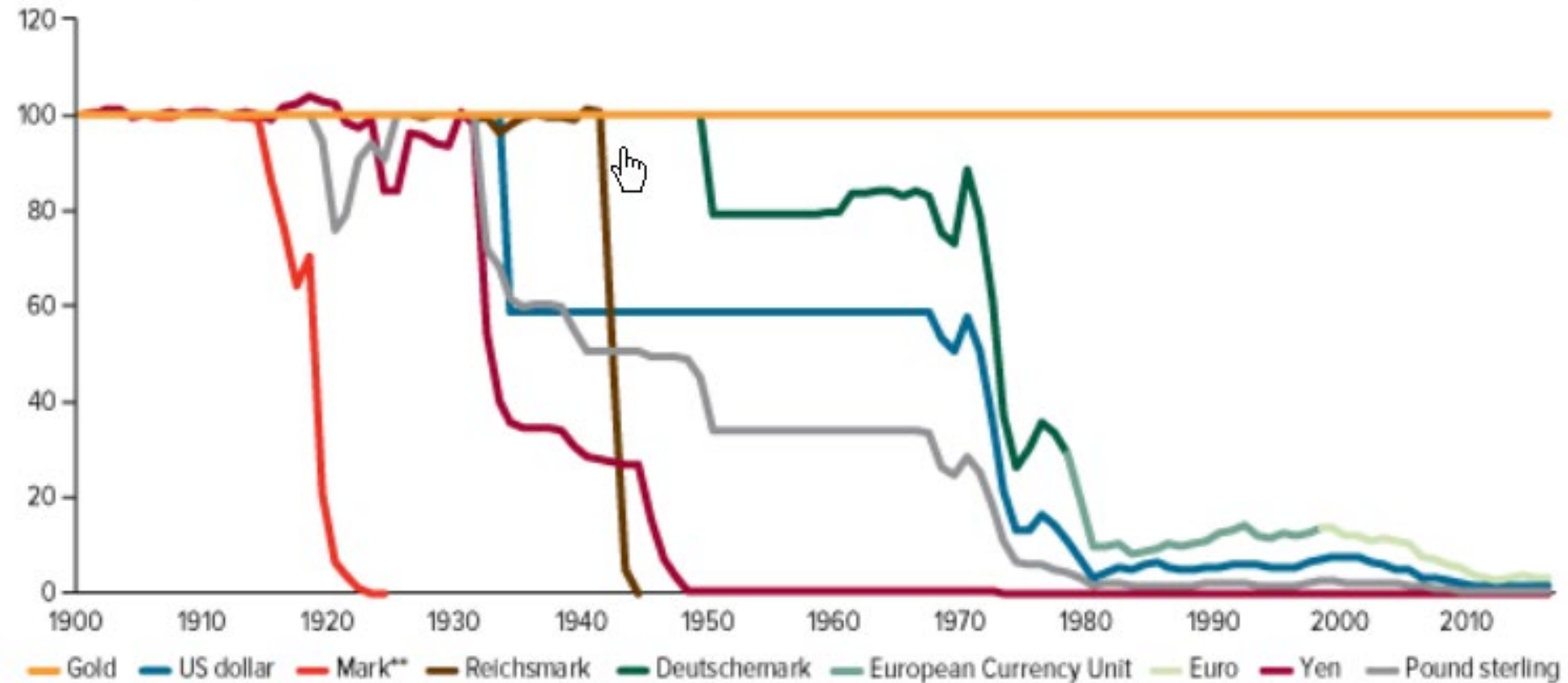


Source: Lynkeus Capital LLC, Dr. Torsten Dennin, Reuters Eikon, Incrementum AG

# HAVE A MIN. 10% OF YOUR NETT WORTH IN GOLD

## All Major Currencies Have Depreciated over the Past Century Relative to Gold

Value in Gold, as of December 2016



**Note:** \*As of December 2016. \*\*The 'Mark' was the currency of the late German Empire. Originally known as the Goldmark and backed by gold until 1914, it was later called Papermark.

**Source:** Bloomberg, CFMS-Thimson Reuters, ICE Benchmark Administration, Metals Focus, World Gold Council, U.S. Global Investors



# Silver, in USD, 01/1970–10/2024



Source: Reuters Eikon, Incrementum AG



## Silver Performance in Major Currencies, 2000–2024 YTD

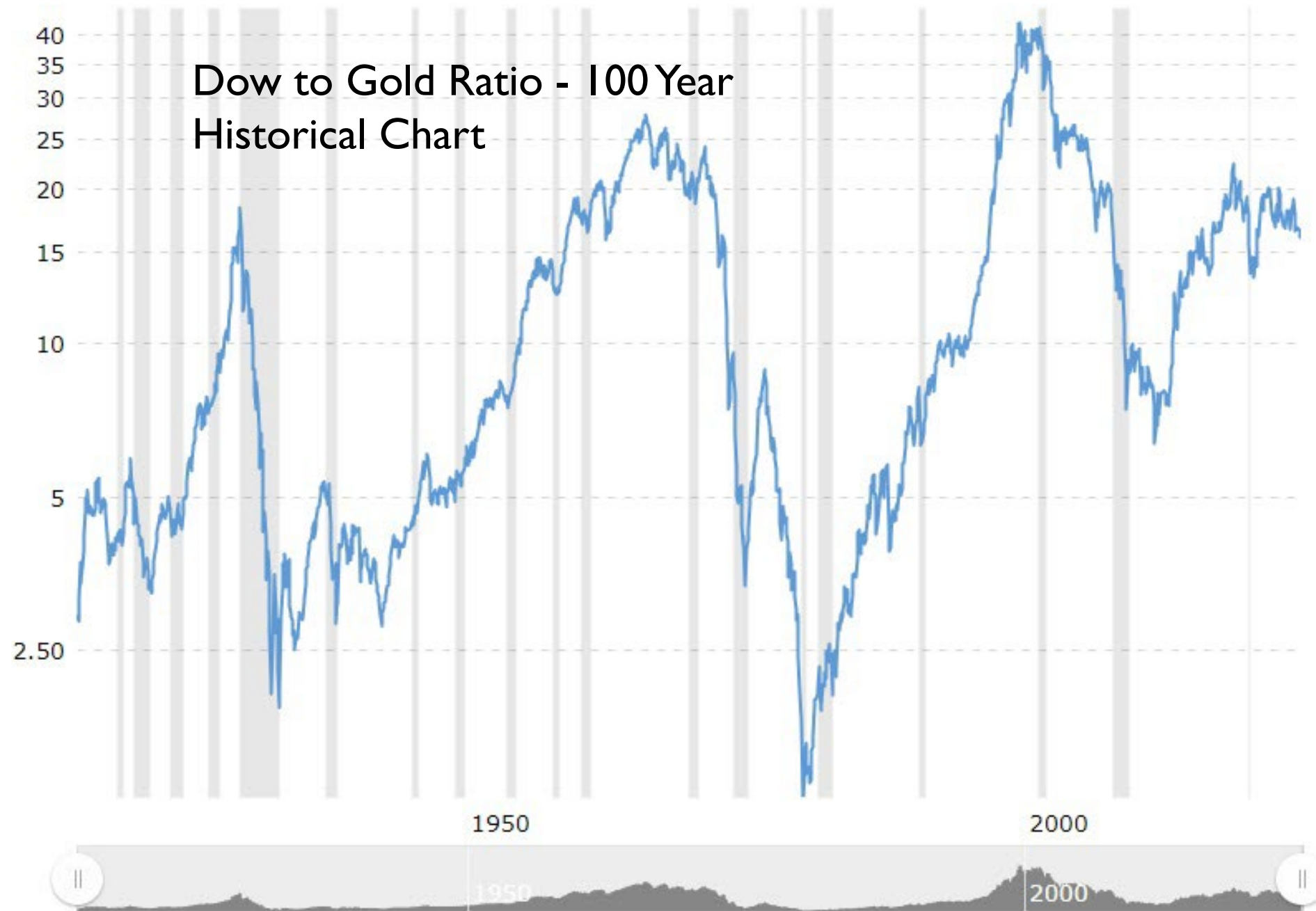
Year	USD	EUR	GBP	AUD	CAD	CNY	JPY	CHF	INR	Average
2000	-15.0%	-9.1%	-8.4%	0.0%	-11.9%	-15.0%	-5.0%	-13.9%	-8.9%	-9.7%
2001	0.4%	6.2%	3.3%	9.2%	6.7%	0.4%	15.7%	3.5%	3.8%	5.5%
2002	3.3%	-12.4%	-6.8%	-6.0%	2.0%	3.3%	-6.9%	-14.1%	2.7%	-3.9%
2003	24.6%	3.9%	12.5%	-7.0%	2.7%	24.6%	12.6%	11.9%	18.6%	11.6%
2004	14.5%	6.3%	6.6%	10.0%	6.2%	14.5%	9.3%	5.1%	8.6%	9.0%
2005	29.7%	48.5%	44.6%	38.4%	25.4%	26.5%	49.3%	49.8%	35.0%	38.6%
2006	46.1%	31.1%	28.4%	35.8%	46.4%	41.3%	47.4%	35.5%	43.3%	39.5%
2007	14.8%	3.8%	13.3%	3.4%	-1.8%	7.4%	7.4%	6.8%	2.5%	6.4%
2008	-23.5%	-20.2%	3.9%	-5.3%	-6.6%	-28.5%	-37.7%	-28.0%	-5.6%	-16.8%
2009	48.9%	45.4%	34.7%	17.5%	28.8%	49.0%	52.7%	44.6%	42.3%	40.4%
2010	83.4%	96.2%	89.9%	60.8%	73.8%	77.0%	60.2%	65.3%	76.6%	75.9%
2011	-10.3%	-7.2%	-9.9%	-10.2%	-8.2%	-14.3%	-14.9%	-9.9%	6.4%	-8.7%
2012	9.5%	7.3%	4.8%	7.6%	6.5%	8.4%	23.4%	6.9%	13.6%	9.8%
2013	-36.0%	-38.5%	-37.2%	-25.4%	-31.4%	-37.8%	-22.3%	-37.5%	-28.0%	-32.7%
2014	-19.3%	-8.3%	-14.2%	-11.9%	-11.7%	-17.3%	-8.3%	-10.2%	-17.7%	-13.2%
2015	-11.7%	-1.6%	-6.7%	-0.9%	5.2%	-7.6%	-11.2%	-11.0%	-7.2%	-5.9%
2016	15.2%	19.0%	37.6%	16.3%	11.8%	23.2%	11.9%	17.1%	18.3%	18.9%
2017	6.4%	-6.8%	-2.9%	-1.6%	-0.4%	-0.3%	2.5%	1.8%	-0.1%	-0.2%
2018	-8.7%	-4.4%	-3.2%	1.0%	-1.0%	-3.5%	-11.2%	-8.0%	-0.5%	-4.4%
2019	15.2%	17.8%	10.8%	15.7%	9.7%	16.6%	14.2%	13.6%	18.1%	14.6%
2020	47.8%	35.7%	43.4%	34.9%	44.9%	38.6%	40.5%	35.2%	51.3%	41.4%
2021	-11.7%	-5.2%	-10.8%	-6.5%	-12.4%	-14.1%	-1.6%	-9.0%	-10.0%	-9.0%
2022	3.0%	9.4%	15.2%	9.8%	10.5%	11.8%	17.3%	4.4%	14.4%	10.6%
2023	-0.9%	-3.8%	-5.8%	-0.8%	-3.1%	2.0%	6.7%	-9.7%	-0.3%	-1.7%
2024 YTD	37.4%	39.4%	35.6%	42.2%	44.6%	37.8%	48.1%	41.0%	38.9%	40.6%
CAGR	7.5%	7.2%	8.5%	7.5%	7.4%	6.9%	9.2%	4.9%	10.4%	7.7%

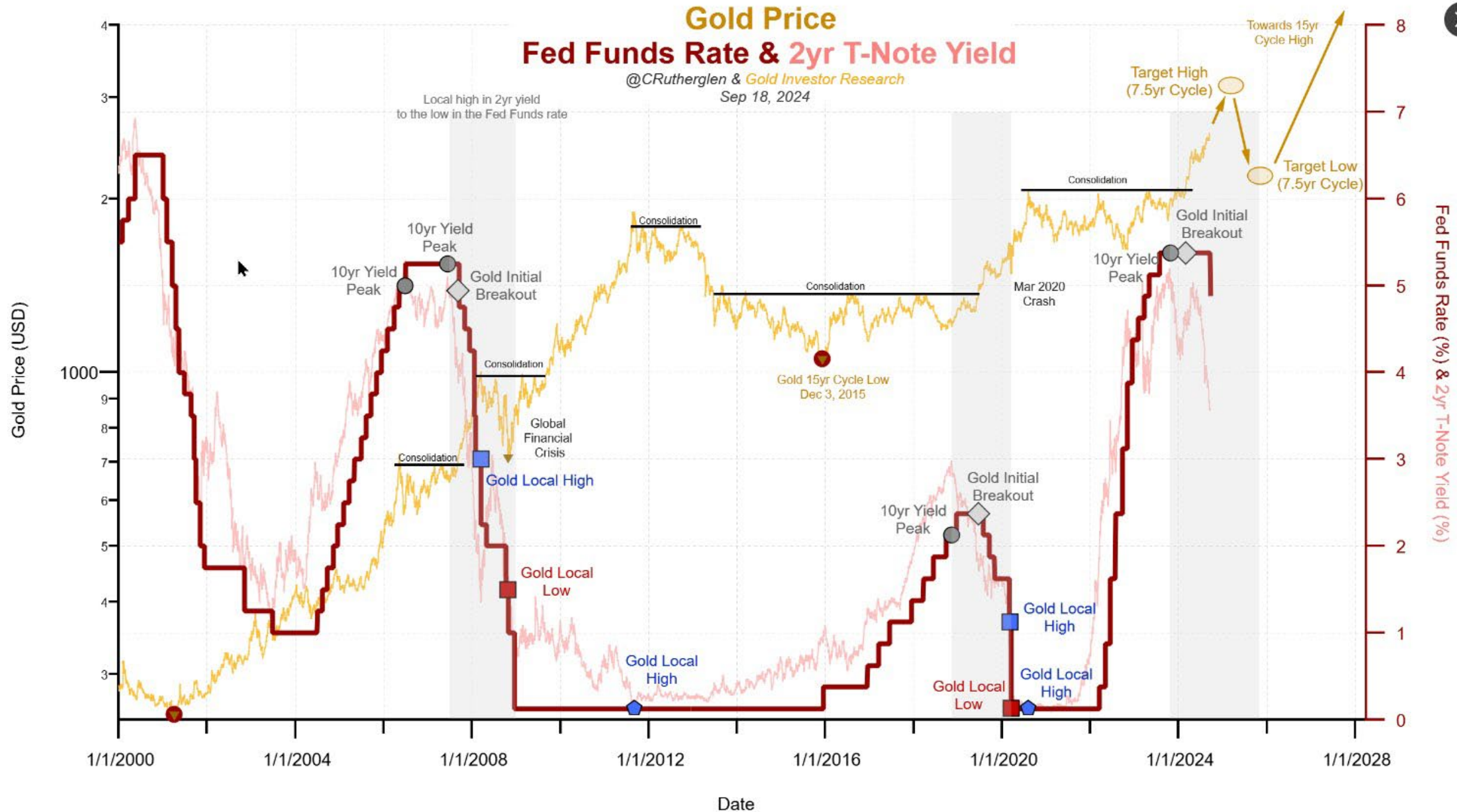
Source: Reuters Eikon (as of 10/31/2024), Incrementum AG





## Dow to Gold Ratio - 100 Year Historical Chart

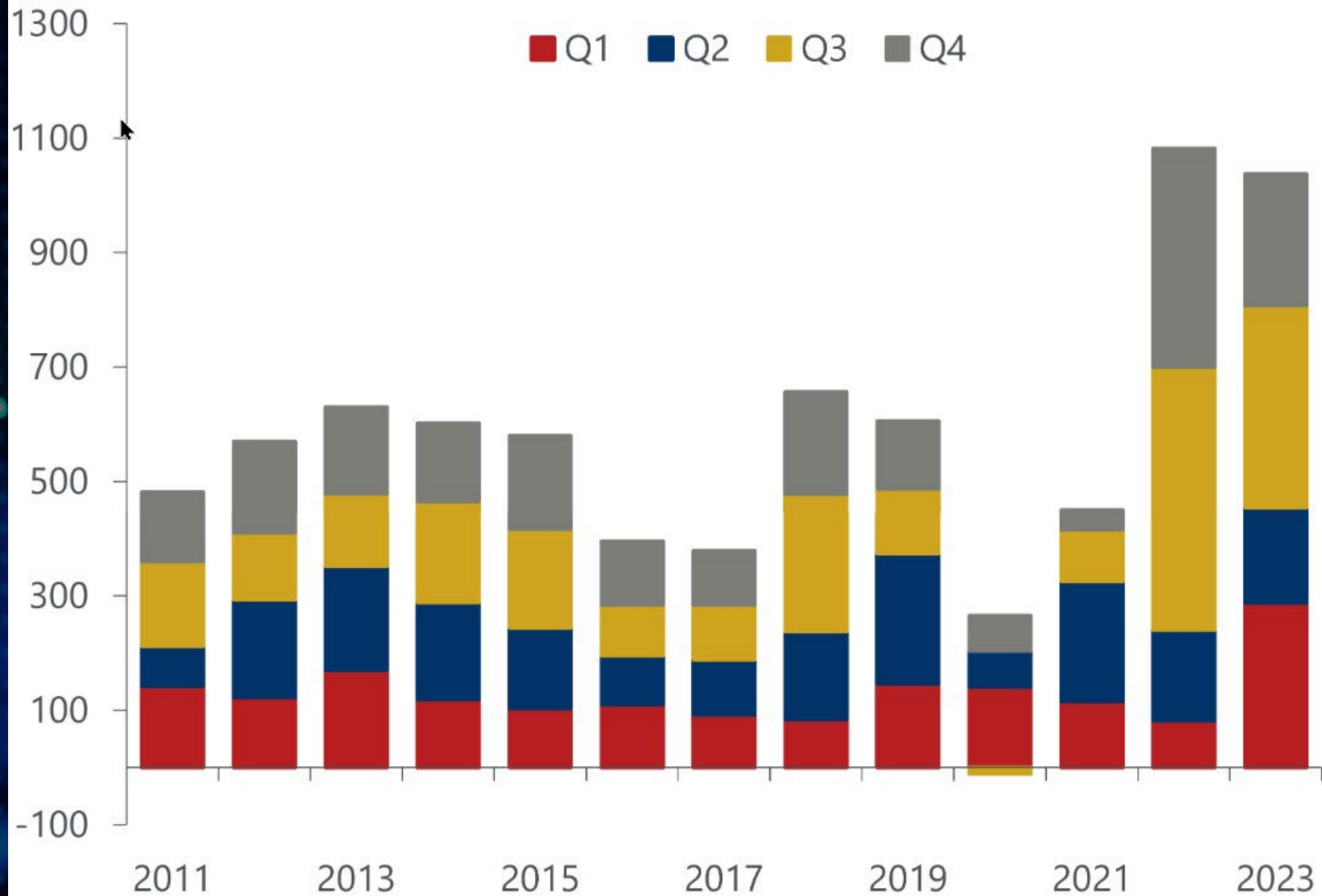






# Central banks' gold purchases

tonnes



Source: Oxford Economics/World Gold Council/IMF

## GOLD RATIO TO ST LOUIS MONETARY BASE 1918 - 2020





# **SIMPLE BULLION BUYING TIPS**

- SMSF is most effective Tax Vehicle Precious Metals
- Minimum of 12 months or longer (3 – 5Y better)
- Sales up to \$5,000 do not require identification
- Sales over \$5,000, ID is required, recorded but not reported
- Sales over \$10,000 are automatically recorded (banks)
- Sales over \$10,000 (cash only) are reported to AUSTRAC
- How much to Buy? - What to Buy? – What denomination?
- Easy as 1 – 2 – 3

- **Hedge Against Inflation:** Gold has historically maintained its value during periods of inflation, providing protection for wealth as currencies lose purchasing power.
- **Safe Haven Asset:** During economic or political uncertainty, gold is often viewed as a secure investment because it tends to hold value even in turbulent times.
- **Diversification:** Gold can balance a portfolio by reducing overall risk, as it often moves differently from other asset classes like stocks and bonds.
- **Long-Term Store of Value:** Gold has been used as a store of value for thousands of years and is considered a reliable way to preserve wealth over the long term.
- **Liquidity:** Gold is a highly liquid asset, meaning it can be easily bought and sold in many markets worldwide.
- **Tangible Asset:** Unlike stocks or bonds, gold is a physical asset that you can hold, offering some investors a sense of security.
- **Limited Supply:** Gold is a finite resource, and its supply is relatively limited, which can support its value over time.
- **No Counterparty Risk:** Gold does not rely on the performance or solvency of a third party, unlike some other investments like bonds or equities.



# Gold : Silver Ratio

Current Ratio Alltime Change

84,36 +65,62 +350,17%

Alltime high 102,35 Alltime low 15,49

[Create Price Alerts](#)

[Sign In or Register Now](#)

 Period

 Ratios

Month 3 Month 6 Month Year 3Y 5Y 10Y ... All Time ▾

Gold : Silver ▾



# Platinum : Silver Ratio

Current Ratio Alltime Change

30,84 -62,95 -67,12%

Alltime high 149,93 Alltime low 30,84

[Create Price Alerts](#)

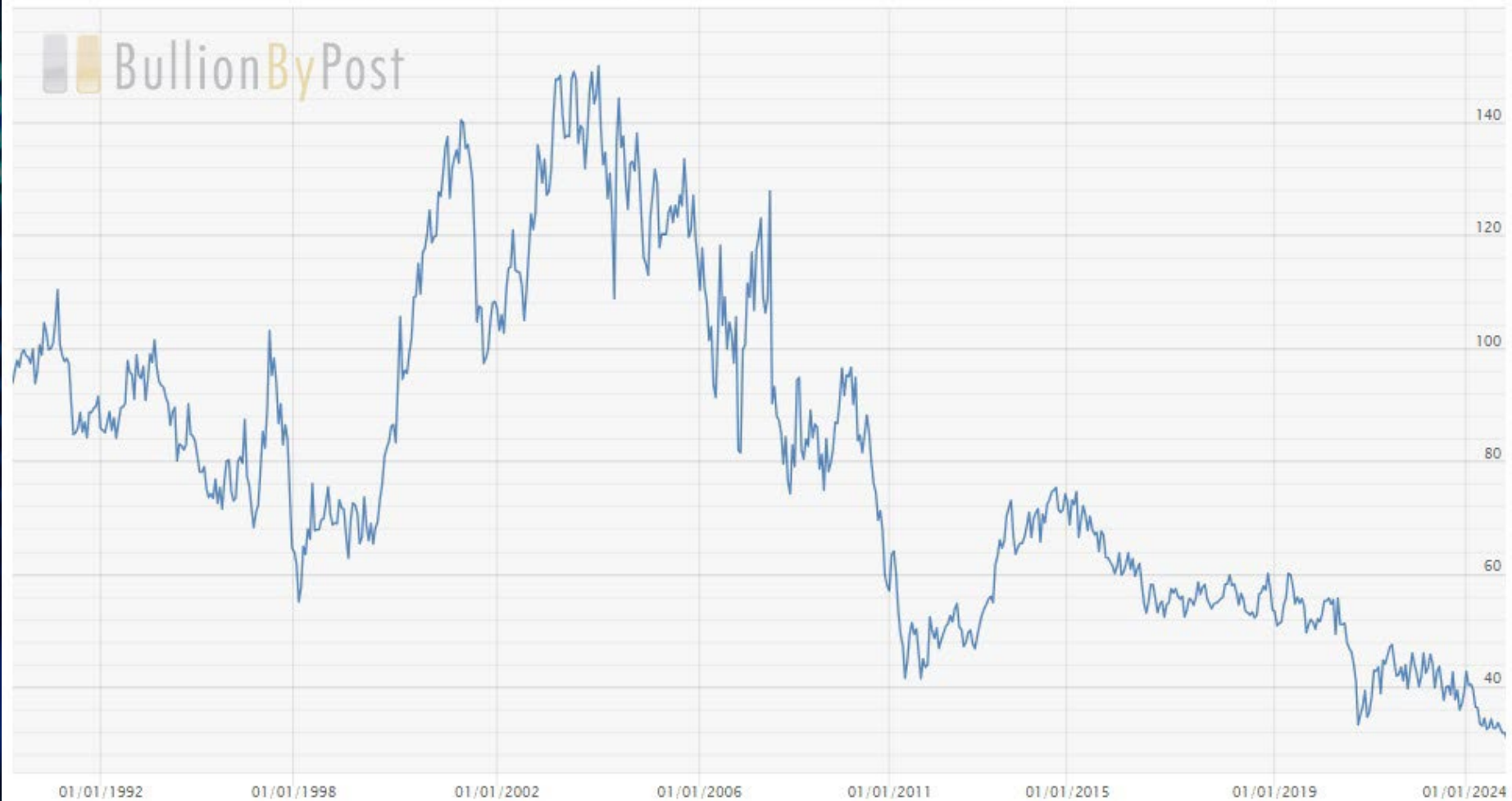
[Sign In or Register Now](#)

 Period

Month 3 Month 6 Month Year 3Y 5Y 10Y ... All Time ▾

 Ratios

Platinum : Silver ▾





## HOW WE, CAN HELP YOU?

- Storage, Safe Deposit Boxes/ Bullion Lockers.
- Physical Bullion
- Pooled Bullion
- AUCTUS
- Gold / Silver Ratio Trading
- [www.goldbullionaustralia.com.au](http://www.goldbullionaustralia.com.au)

A background image of a financial market chart, likely for gold, showing candlestick price movements and moving average lines. A hand holding a pen is pointing at the chart. The chart includes various data points and percentages.

THANK YOU



**GBA**

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